



27 JANUARY 2026 | TUESDAY
9:00 AM - 5:00 PM
AICB CENTRE OF EXCELLENCE, KL



Registration Fee
RM1,900

Early Bird
(Before 30 December 2025)
RM1,620

Group of 3
or more
RM1,620

All prices are subject to 8% SST

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Please contact us for more details.

Register now



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Reading Between the Lines

Making Sense of Financial Statements

for Non-Accountants

**100%
HRD
CLAIMABLE***

*Applicable for early bird & group registrations only

Programme Overview

This 1-day intensive programme equips non-accounting professionals — including lawyers, consultants, and corporate advisors — with the essential skills to interpret financial statements and derive meaningful business insights. Participants will learn to “read beyond the numbers”, identify red flags, assess performance, and apply financial information to support strategic and advisory decisions. The course focuses on interpretation rather than preparation, blending plain-language explanations, practical examples, and case-based learning for immediate workplace application.

Part 1 | 9.00 am - 9.30 am

Opening & Icebreaker

- Recognise financial statements as a communication tool.

Part 3 | 11.00 am - 12.30 pm

Module 3: Understanding Financial Position – The Balance Sheet

- Assets, liabilities, and equity; Interpreting leverage and capital structure.

Module 4: Understanding Liquidity – The Cash Flow Statement

- Profit vs. cash; Reading cash flow trends; Identifying liquidity risks.

Part 5 | 4.00 pm - 5.00 pm

Module 6: Applying Insights in Advisory Contexts

- Legal, compliance, and business cases; Interpreting financial data for decisions and negotiations.

Part 2 | 9.30 am - 10.45 am

Module 1: The Language of Financial Statement

- Overview of the Income Statement, Balance Sheet, and Cash Flow Statement; Key linkages.

Module 2: Understanding Performance – The Income Statement

- Revenue and cost drivers; Gross vs. net profit; Profit quality and interpretation.

Part 4 | 2.00 pm - 3.30 pm

Module 5: Tools of Financial Analysis

- Profitability, liquidity, efficiency, leverage ratios; Benchmarking and red flags.



Trainer's Profile Salleh Hassan

Salleh Hassan is a governance and sustainability consultant as well as a certified trainer with extensive experience in corporate governance, sustainability reporting, and strategic management. As a former Director at SIDC, he led national initiatives to elevate professional standards through competency frameworks and certifications, and has trained board members, senior executives, and regulators across ASEAN.

He is a Fellow and Board Director of the Institute of Corporate Directors Malaysia (ICDM), a HRD Corp Accredited Trainer, and recipient of the Asia HRD “Movers and Shakers” Award (2022). Salleh previously served as Associate Professor at Nottingham University Business School Malaysia and has collaborated with international bodies including ADB, ACCA, and Transparency International.