

New Straits Times, Business Times – 18 June 2024 (Part 3)

MSWG AGM/EGM WEEKLY WATCH

17 - 21 JUNE 2024

MSWG had issued AGM/EGM letter to the following PLCs for their shareholders meeting held from 17 -21 June 2024.

The extraction of the question raised in the letter is highlighted here. For the details of other questions, please login to MSWG website at www.mswg.org.my.

One of the points of interest to be raised:

Company	Points/Issues to Be Raised
Adventa Berhad (AGM)	<p>1. The Group was wrong-footed in some product ranges. Several changes in product requirements, particularly for specialized personal protection equipment, have substantially reduced the demand for some of its inventories. Additionally, the Group's revenue decreased significantly to RM37.3 million from RM59.0 million a year ago. [Pages 4 and 91 of AR2023]</p> <p>[a] Please provide a detailed breakdown of the revenue composition by product range for both FY2022 and FY2023.</p> <p>[b] Overseas revenue saw a sharp decrease to RM0.3 million in FY2023 from RM1.4 million in FY2022, with no sales recorded in Indonesia compared to RM0.6 million in the previous year. Please update on the Group's overseas market conditions and strategies, particularly in Indonesia where a manufacturing facility for disposable medical devices is under construction.</p> <p>[c] The Connexc brand contributed approximately 50% of the Group's revenue in FY2022. However, there was no update on the Connexc brand in the Annual Report 2023. Please provide an update on the sales performance of Connexc products in FY2023 and the outlook for FY2024.</p> <p>2. Excluding the write-down of inventories and the write-off of inventories amounting to RM1.2 million and RM918,000 respectively, the gross profit margin in FY2023 was 13.9%, lower than the 16.1% and 15.8% margins in FY2022 and FY2021.</p> <p>What factors led to the lower profit margin? What are the Group's expectations and strategies regarding the profit margin for FY2024?</p>